

Kind Attention to:

- **Ms. Sara Eyckmans**, International Coordinator of WSRW
- **Ms. Anna Lucia Angelillo**, Coordinator Italy of WSRW

Rome, October 4th 2016

Dear Ms Eyckmans and Ms. Angelillo,

I am writing in response to your letter dated September 27th 2016, requesting information about Enel wind projects in Western Sahara, currently under development.

As you may know, Enel Green Power operates in 16 countries across 4 continents and manages 37GW of renewable total installed capacity, being globally recognized as a world leader in production of sustainable energy.

Your letter raises four separately listed points. The Enel Group's policy is not to take any position on political matters. We are therefore unable to respond to questions on such topics as territorial sovereignty as raised in points 1, 3 and 4 of your letter.

In response to point 2 of your letter, it goes without saying that Enel Green Power plans and executes the development of its entire portfolio of investments on the basis of a long-term outlook, avoiding speculation and always in full compliance with the current legislation in every country where it operates. This is, however, only the minimum standard. Enel's industrial strategy outlines the group's commitment to all aspects of sustainability. In particular, local community relations are a priority. In accordance with the Group's Creating Shared Value policy, Enel pays close attention to building and maintaining a structured dialogue with local communities.

In preparation for the tender in Morocco, the Company availed itself of a qualified, local advisor to perform the Socio Economic Context Environmental Analysis (SEECA) on the geographical locations where the wind farms are planned to be built.

The survey has involved a variety of NGOs and associations recognized for their expertise in the relevant areas, and covered the full range of stakeholders.

The SEECA gave evidence of socio-economic issues and specific needs of local communities; they have been identified, listed and properly ranked in order of priority: Infrastructure Development, Education Development, Healthcare, Services Development, Poverty, Social Services, Land Ownership and Use, Protection of Cultural Heritage.

Electricity generation from renewable sources, by contrast with extractive industries, for example, does not deprive the territory of its resources. Rather, it provides the territory with a strategic infrastructure to maximize the potential of local resources and make them most beneficial for the long-term sustainable development of the community, independently on the political context.

Please be assured that Enel Green Power will continue to maintain an open dialogue with all relevant stakeholders as its business activities are developed in the Western Sahara, maintaining a strong focus on every aspect of sustainability, including relations with local communities.

Yours sincerely,



Francesco Venturini